



MTI/SCORPION PR Q+A

- **What does this mean? Are you merging companies?**
 - This is not a merger nor an acquisition- It is a strategic partnership that will allow both companies to offer a complementary suite of solutions to their customer base.
- **Will both companies still offer their current solutions?**
 - Yes, both companies will still have their full offering, but now, in addition to that, customers will have the opportunity to purchase complementary solutions as well.
- **If I am already a customer, will this change my purchasing process?**
 - Your purchasing process will remain the same, however, you will now have the opportunity to purchase from a larger suite of solutions.
 - **If I want to purchase the other company solutions, how do I go about purchasing? For instance, if I am an MTI customer, must I purchase Scorpion's solutions through MTI?**
 - As always, customers have the opportunity to purchase through the option that is most convenient for them.
- **If I am not currently a customer of MTI or Scorpion, and would like to purchase, who do I reach out to?**
 - You have the option to purchase from either MTI or Scorpion.